

## **V Arun Kumar**

### **Marketing Manager**

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#### **My Profile**

- 10 +years of Strong Marketing and Sales experience.
- Experience in marketing different products like Pens Manufacturing, Electronic Lockers,Real Estate ,Food Industries and Sim Cards.
- Committed and Consistent.
- Worked in 6 companies between in 10 years of career from June 2012 to Apr 2023.

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#### **Professional Summary**

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##### **1). Company Name: Corp Attire**

**Payroll: Corp Attire**

**Job Profile: Sales Manager**

**Duration: January 2024**

##### **About Compny:**

We are a professionally managed Apparel Manufacturing Company. Choose from a wide variety of clothing like Promotional T-shirts, Customized Corporate T-shirts, Embroidered T-shirts, Shirts, Uniforms,Hoodies, etc, our range of Clothing can be used to promote your company,or can specificallyaxress your participating team,acrossa sporting or team event etc.

We provide you with high quality, without compromising on the design. Our services professional, efficient and with a fast turnaround services to all our clientele. So whether you have a requirement for the finest apparel, or have set your mind on a bench marked brand or just something functional , yet an elegant design whatever your requirements are our design and our team will deliver you the best; no doubt at all. We offer competitive prices as well as bespoke design whenits comes to Customized Apparels. We have in the past catered to requirements of Multinationals SME's and no matter how big or small your business might be; our quality and services will always be to the highest of standards for any company.

##### **2).Company Name: Full Basket Property Pvt Ltd**

**Payroll: Full Basket Property Pvt Ltd**

**Job Profile: Senior Relationship Manager**

**Duration: August 2022 to December 2023**

##### **About Company:**

Full Basket Property Services Private Limited is a Non-govt company, incorporated on 18 Nov,2014.Full Basket Property Services is majorly in Real Estate and Renting business from last 9

years and currently, company operations are active. **MANJEET VICKY VANI** and **VICKY MOTILAL VANI**. Company is registered in Bangalore.

**3). Company Name:** HM Tubes And Containers Pvt LTD.  
**Payroll:** HM Tubes And Containers Pvt LTD (Modi Group)  
**Job Profile:** Business Development Executive  
**Duration:** December 2018 to July 2022.

**About Company:**

The mission of Modi-Senator India Private Ltd. is to introduce Premium writing tools in India. A joint venture between Industrial Empires, Market Leaders in 100+ countries, Modi Group and German Senator, created new company called Modi-Senator India Private Ltd. Together, they produced goods for the Indian market.

Modi-Senators can modify their goods to meet a company's specific advertising needs. Using the most advanced Italian printing equipment, logos, slogans, and visuals can be replicated to match the precise needs of the organizations.

The Modi - Senator product range includes:

- **Superior Quality Plastic Ball Pens**
- **Metallic Pens**
- **Highlighter**
- **Mugs**

**Achievements:**

- **Orient Cement** – Closed a deal of 4 Lakh Plastic Pens with total value of Rs 24 Lakhs. Product was delivered within 20 days.
- **NCL Industries** - Closed a deal of 50,000 Plastic Pens with total value of Rs 3.5 Lakhs. Product was delivered within 15 days.
- **Deccan Cement** - Closed a deal of 2000 Premium Pens with total value of Rs 2.4 Lakhs. Product was delivered within 15 days.
- **Gland Pharma** - Closed a deal of 3000 Premium Metal Pens with total value of Rs 3.9 Lakhs. Product was delivered within 20 days.
- **Natco Pharma** - Closed a deal of 4000 Premium Metal Pens with total value of Rs 5.28 Lakhs. Product was delivered within 20 days.

**4). Company Name:** Leap Mile Logistics Pvt Ltd. (Qikpod)  
**Payroll:** Poonam IT Consultancy Services.  
**Job Profile:** Business Development Executive.  
**Duration:** December 2017 to Dec 2018.

**About Company:**

On September 10, 2015, Leap Mile Logistics Pvt Ltd was privately incorporated. It is listed with the Registrar of Companies in Bangalore as a Non-Govt Business. **QikPod** an electronic parcel **locker**, is the product marketed by Leap Mile.

**Achievements:**

- Electronic parcel lockers have been installed in the Prajay, Fortune, SMR Vinay Hiland, and surrounding areas apartments in Hafeezpet, Miyapur, Nizampet and Bachupally after a demo to the members of the apartment society.
- Personally travelled to different locations, discussed with Apartment Secretary, convinced them of security, provided them training, post installation support including updating CRM software.

**5).Company Name:Paytm One 97 Communication.**

**Payroll:Talent Pro India Ltd.**

**Job Profile:Business Development Executive.**

**Duration:October 2015 to October 2017.**

**Achievements:**

- To meet the individual People and Retail shops to update the KYC documents for the paytm applications for individual people and Merchants to be onboarded.

**About Company:**

One97's flagship brand, Paytm, is the leading mobile commerce and digital products platform in India and is driven and inspired by a commitment to providing first-rate customer care. Paytm is a major solution provider for online businesses thanks to its RBI-approved semi-closed wallet. One97 uses the most popular cloud platform for telecom apps in India to provide consumers with mobile content. situated in India's New Delhi. To meet the demands of each unique customer, download the Paytm app on your phone, update your KYC information, and add merchants to your account

**6).Company Name:Tata Teleservices.**

**Payroll:Plan man HR Solution**

**Job Profile:Sales Associate.**

**Duration:June 2012 to June 2015.**

**Achievements:**

- Supply Demo SIMs of Tata Docomo to Distributors and Retailers. To close the target within the month.

**Job Profile:**

To manage team and hit the sales target while selling SIM cards to Distributors and Retailers.

**Personal Details:**

- ✓ Good Communication and Interpersonal skills
- ✓ Quick Learner and Hard Working

**Educational qualification:**

- B.Com Graduate from Shobhit University, June 2013

**Computer skills:**

- Microsoft Office 365, Windows 11, Chrome, Android.

**Personal profile:**

Name	: V Arun Kumar
Languages	: English, Telugu & Hindi.